



FEE SCHEDULE

FEE ONLY | NO COMMISSIONS

Financial Planning & Investment Management

- **Base Fee + 0.35%/year of Assets Under Management (AUM)**
 - Base Fee is based on complexity & paid monthly or quarterly
 - No asset minimum

	Focus Areas	Fee
<p>Starter Young Professionals Individuals</p>	<ul style="list-style-type: none"> • Cash Flow/Debt Management • Employee Benefits • Insurance Review • Retirement Projections • Investments 	<p>\$150/month + 0.35% AUM</p>
<p>Standard Mid-level Professionals Families</p>	<p>Starter Items Plus:</p> <ul style="list-style-type: none"> • Education Planning • Tax Planning • Charitable Giving • Estate Planning 	<p>\$250/month + 0.35% AUM</p>
<p>Premium Senior Professionals Near-Retirees Retirees</p>	<p>Standard Items Plus:</p> <ul style="list-style-type: none"> • Deferred/Equity Compensation • Social Security/Medicare • Distribution Planning • Legacy Planning 	<p>\$450/month + 0.35% AUM</p>

Note: Base fees may be higher/lower due to complexity

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Equivalent AUM Fees

- This table shows the all-in fee as a percent of assets under management
 - This is useful for comparing this hybrid fee schedule against more traditional AUM-only fee schedules

	Assets Under Management (AUM)	Equivalent AUM Fee
Starter Young Professionals Individuals	\$150,000	1.55%
	\$250,000	1.07%
	\$500,000	0.71%
Standard Mid-level Professionals Families	\$250,000	1.55%
	\$500,000	0.95%
	\$1,000,000	0.65%
Premium Senior Professionals Near-Retirees Retirees	\$500,000	1.43%
	\$1,000,000	0.89%
	\$2,000,000	0.62%

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